



COOPERATIVE PURCHASING PROGRAMS



Senate Bill 1047 was signed into law by Governor Brad Little on March 3, 2019 and will become effective on July 1, 2019. SB1047 was a repeal and replace of I.C. 67-2807 Joint Purchasing Programs. The new law will allow for political subdivisions to participate in cooperative purchasing agreements with; the State of Idaho, other Idaho political subdivisions, other government entities, or associations thereof. The law also allows for the participation in cooperative purchasing programs established by any association that offers its goods or services as result of a competitive solicitation. The agreements or programs must be in compliance with [Title 68, Chapter 28 Purchasing by Political Subdivisions](#).

► BENEFITS

Cooperative Purchasing Programs save time and money by allowing the political subdivisions the ability to directly purchase from existing competitively bid contracts. No need to competitively solicit as that work has already been done. It is as simple as joining or becoming a member to the various cooperative purchasing programs offered. The caveat being that the contracts offered must have been competitively solicited in compliance with political subdivision purchasing rules [Title 67 Chapter 28](#).

► COOPERATIVES

IPPA has put together the following list of cooperative purchasing programs for consideration. Inclusion on the list does not promote endorsement, but is for convenience for our members and partners. Please note that it is incumbent for each political subdivision to vet the programs prior to use - consult with your attorney!

- » [OMNIA Partners](#) (formerly U.S. Communities and National IPA)
- » [National Cooperative Purchasing Alliance](#)
- » [Sourcewell](#) (formerly NJPA)
- » [NASPO ValuePoint](#)
- » [Texas Department of Information Resources](#)
- » [SAVVIK Buying Group](#)
- » [BuyBoard](#)
- » [H-CAC](#)
- » [NPPGov](#)



There are many cooperative purchasing programs to choose from that offer many competitively bid contracts from their portfolio. Attached is a road map to help in your decision to choose which ones to use. Many of these cooperative programs utilize the "lead agency" model, meaning a State, City, or County will take the lead on the procurement and allow the program to utilize in their portfolio to its members. What this truly means, is that when vendors realize the size and breadth of the contract, their pricing becomes very competitive which allows smaller cities, counties, and taxing districts to enjoy the same economic benefit as the largest jurisdictions in the nation!



More cooperative purchasing programs can be found on NIGP's Website [here](#). For any questions please feel free to contact the Idaho Public Purchasing Association at ippa@nigp-idaho.org

BEFORE YOU GET STARTED — YOUR AGENCY

- Identify and understand your customer's needs.
- Know where you are going!
- Do you understand your legal authority to use cooperative agreements?
- Is your Legal Counsel familiar with the concept of cooperative purchasing?
- Has your agency successfully utilized cooperative purchasing in the past?
- Does your Board or Council have to approve the use of a cooperative, as in a pre-approved list?
- Have you considered diversity participation? Local preference? Political landscape?

BAKE OFF!

Compare contracts side-by-side.
Multiple contracts for the same product? Bake them off!

ARE WE THERE YET?

CHECK IT OFF YOUR LIST

- Legally okay?
- Cooperative checks out?
- Contract - valid vehicle?
- Supplier - "Thumbs up"?
- Advantageous Pricing?
- Best Value for Agency?

ROADMAP TO A Cooperative Procurement Strategy

ANALYSIS AND EVALUATION OF COOPERATIVE ORGANIZATION

- How long has this cooperative organization been operating?
- Does Your Agency have to register as a Member to use the contracts? Is there a fee?
- Does the cooperative conduct its own procurement process or use another agency as the lead?
- Was the solicitation advertised - where and how?
- What procurement laws does the cooperative follow in soliciting, evaluating and awarding contracts?
- Has that lead agency or the cooperative received any 3rd party audits, peer review or achieved awards for their contracting process?
- What is the level of customer service in response to questions, concerns or requests for information?
- Does their website contain accessible and thorough documentation?
- In-depth research?"
 - Is the cooperative a member of any national cooperative association that has high ethical values and standards for its members?

THE CONTRACT

- Does the awarded contract contain the specific solution you require?
- When was the contract awarded, and when does it expire?
- What are the qualifications, capabilities and financial health of the awarded supplier?
- Do they have the capacity to fulfill your Agency's needs?
- Can you obtain a copy of all applicable contract documents?
- How is pricing addressed? Is it actual, percentage discount from list, or ceiling based pricing?
- Can the terms and conditions of the contract be amended to meet the needs of your Agency? Indemnity clause?
- How is contract use monitored? Are usage reports available?
- Is there a rebate on the contract? How is that paid?
- Can it be credited against the contract pricing?
- Does the cooperative have a process for vendor issues or disputes?

STRATEGIC PLANNING KEY

For leveraging your team's best talents and time, does it make sense to take a percentage of your Agency's annual expiring contracts or bids - particularly for the mundane and routine - and research cooperatives that might fill the need instead?

IN THE SENATE

SENATE BILL NO. 1047

BY COMMERCE AND HUMAN RESOURCES COMMITTEE

AN ACT

RELATING TO PURCHASING BY POLITICAL SUBDIVISIONS; REPEALING SECTION 67-2807, IDAHO CODE, RELATING TO JOINT PURCHASING AGREEMENTS; AND AMENDING CHAPTER 28, TITLE 67, IDAHO CODE, BY THE ADDITION OF A NEW SECTION 67-2807, IDAHO CODE, TO PROVIDE FOR COOPERATIVE PURCHASING.

Be It Enacted by the Legislature of the State of Idaho:

SECTION 1. That Section [67-2807](#), Idaho Code, be, and the same is hereby repealed.

SECTION 2. That Chapter 28, Title 67, Idaho Code, be, and the same is hereby amended by the addition thereto of a NEW SECTION, to be known and designated as Section 67-2807, Idaho Code, and to read as follows:

67-2807. COOPERATIVE PURCHASING. With the approval of its governing board, a political subdivision may participate in cooperative purchasing agreements with the state of Idaho, other Idaho political subdivisions, other government entities, or associations thereof. Political subdivisions may also participate in cooperative purchasing programs established by any association that offers its goods or services as a result of competitive solicitation processes. Goods or services procured by participation in such cooperative agreements or programs shall be deemed to have been acquired in accordance with the requirements of this chapter.